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## About us

- Talavlikar Muni & Associates LLP ('TM Associates') is a professional services firm fostering diverse capabilities, inclusiveness and out of the box thinking with a solution-oriented approach
- TM Associates provides a wide spectrum of services, ranging from Direct tax and Exchange Control, Corporate Company Secretarial to complex Cross Border International tax matters including Expatriate taxation
- TM Associates also focusses on topical issues of Succession Planning as well as assists with Valuation related services
- The Partners at TM Associates have worked for over three decades with large multinational consulting firms catering to a diverse portfolio of clients across different industry segments, both in India and abroad
- Adept at handling matters from complex tax advisory including group restructuring to income-tax litigation, they bring in the client's perspective to finding the most effective solutions

## Our Value Proposition

Partner focus

Being a boutique organization, we have a Partner led approach with substantial Partner involvement at each stage, supported by relevant team managers

Molistic solutions

We combine technical skills with industry practices to ensure commercially viable holistic solutions

3 End-to-end solutions

We assist from ideation stages through to implementation

Quality with Cost effectiveness

With multinational exposure throughout our tenure, we provide high quality and cost-effective assistance, ensuring a value proposition for our clients



Pallavi Talavlikar

Partner
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- Pallavi is a Chartered Accountant with over 16 years of experience, all of it with Multinational Consulting Firms, designated as an Associate Partner in her last role and a Director with the International Business Centre, representing her organization in the Global Network
- During her tenure, she has worked on Corporate Income-tax and Regulatory matters for clients across industry segments, from manufacturing, information technology and enabled services, pharmaceuticals and healthcare, automobiles, infrastructure, real estate to financial services, e-commerce and media and entertainment
- Her book of work includes handling several complex assignments involving cross border transactions, evolving regulatory issues, compensation structuring, succession/ family office related planning and implementation assistance, representation across forums for tax litigation and regulatory matters
- She has worked closely with Senior Counsels in representations before the Hon'ble Supreme Court and High Courts
- She has been extensively involved on tax products development and has regularly authored articles on topical issues, including making presentations both internally and externally on relevant Direct Tax and Regulatory subjects
- She is rated well for her communication skills, networking capabilities, solution-oriented approach, out of box thinking, team and client management skills and litigation related representation



Bhavesh Muni
Partner
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- Bhavesh is a Chartered Accountant having over 12 years of post qualification experience with multinational consulting firms in the Direct Tax and Regulatory service line, designated as an Associate Director in his last role
- He has served international as well as domestic clients across industries segments, such as pharmaceuticals, infrastructure, engineering, information technology and enabled services, retail and hospitality, shipping and logistics
- His career highlights include handling a wide spectrum of complex issues, both domestic as well as international, including desktop research for overseas clients from India
- He has been extensively involved on litigation matters, including inter-state representations
- He has completed his Bachelors of Law (General) degree
- His strengths include strong technical and analytical skills, large and versatile client handling skills, also a well recognized team player constantly contributing to the development and growth of the team



Mitali Shah

Manager

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- With 2 years of post qualification experience in multi-national firms, Mitali has worked on a myriad of client assignments across different industries segments.
- Her body of work includes handling complex corporate tax advisory matters, international tax queries, related litigation and succession/ family office related planning assistance
- Her expertise, in addition to income-tax, includes working on complex FEMA assignments, advising on inboundoutbound investment and remittance strategies, guidance on compliance requirements and representing clients before the Reserve Bank of India / Compounding Authorities
- She has co-authored articles on topical issues, widely published within the fraternity
- She is a member of the Institute of Chartered Accountants of India since 2019 and has also completed Masters in Commerce from the University of Mumbai
- Her strengths include strong technical and analytical skills, prowess in research and is a good team player



Aneesh Joglekar

Manager
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- Aneesh has worked with multi-national firms for over 5 years and is well equipped in handling a wide spectrum of issues ranging from Direct taxes, FEMA to Income-tax litigation
- His client portfolio comprised of a healthy mix of international as well as domestic companies across various geographies
- The key highlights of his career hitherto include working on complex business issues and incidental tax and regulatory implications, networking across jurisdictions and identifying efficiencies in existing business models from a tax and regulatory perspective. He has also assisted in client representations during litigation proceedings before various Income-tax and Appellate authorities
- He has a bachelor's degree in Commerce and is a qualified lawyer from the University of Mumbai
- His strengths include strong research capabilities, diverse networking skills and knowledge of allied laws

## Scope of services

#### Income-tax Healthcheck / Diagnostic review

- Compliance status
  - Monthly / Quarterly / Annual filings
  - Tax withholding
- Tax optimization adequacy
- Salary structure optimization review
- Review of historical litigation status vis-a-vis live positions
- Standard Operating Procedures
- Diagnostic review of Income Computation and Disclosure Standards ('ICDS')

#### FEMA healthcheck / Diagnostic review

- Assistance in analysing Current & Capital account transactions
- Assistance in preparing and filing applications with Compounding authorities
- Representations before the RBI and Compounding authorities

#### **Compliances**

& LITIGATION

COMPLIANCE

- Securing lower tax withholding certificates
- Filing withholding tax returns
- Assistance in securing TDS refunds
- · Computing advance tax liabilities
- Filing corporate tax returns
- Filings / reporting under FEMA

#### **Litigation Assistance**

- Representations (including faceless format) in all matters before:
  - Assessing Officer
  - Commissioner of Income Tax,
  - Disputes Resolution Panel and
  - Income Tax Appellate Tribunal
- Briefing Counsels for High Courts / Supreme Court appeals

#### **Valuation Assistance**

Valuation of business and shares & securities

#### **Succession Planning**

- Estate / Inheritance tax planning including:
  - Drawing up a Will / Codicil
  - Establishing Trust(s)/ Family offices
  - Other modes of asset transfers

#### Advisory

**ADVISORY** 

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PLANNING

- Conceptualise and advise on setting up presence in India
- Analysis of alternate jurisdictions and funding options
- Addressing day to day income-tax / FEMA queries
- Advising on complex income-tax and FEMA matters including structural analysis
- Analysis of Place of Effective Management ('POEM') & General Anti Avoidance Rule ('GAAR') implications
- Advise on International tax treaties including BEPS rules and Multi-lateral instruments
- Advise on tax efficient compensation structure for employees
- Inbound / outbound structuring assignments

# Thank You